

Waterlefe Community Development District
Golf Committee Minutes
May 11th, 2022

Present: Ted Cole, Tony Maddaloni, Barbie Brand, Joel Ambrose, Bonnie Tyler, Bill Stasiuk, Bill Vernal, Bruce Ambrose, and Bob Buchanan.

A quorum was established.

Absent: Jerri Haibach

Other Attendees: Steve Dietz (CDD GM & Golf Club GM), Chris Threatt (Course Superintendent), Mark Trotter (Director of Golf), and Mary Paige Huisman (Executive Assistant).

Call to Order: Meeting was called to order @ 12:00PM by Mr. Dietz

Public Comments: No public comments.

Business Administration:

Consideration of the Regular Meeting Minutes from April 14th, 2022:

- The minutes from the April 2022 meeting were presented. There was a motion by B. Vernal to accept the minutes with a second by B. Stasiuk; this was unanimously approved.

Financial Review:

- March finalized financials were reported on. Revenues and COGS were up which led to net income being up. It was noted that rounds were up while also being \$15 more to budget.
- April preliminary financials were reported on. April is looking like it will be another successful month. Public rounds were up to budget coming in at a higher rate. It was noted the pricing for public rounds was able to stay high through the month of April instead of having to adjust it. F& B is also ahead of budget.
- May MTD financials were reported on. May is staying strong and showing good signs. Public round pricing has transitioned to the summer pricing and is continuing to stay busy with golfers.

Business Items

Return to Pre-COVID Cart Policy:

- Staff gave an update that when the club re opens from it's first aerification they plan to return to a pre-covid cart policy that will enforce golfers using club carts to pair up. This is needed to help with the wear and tear on both the course and the club carts. There was discussion with the committee about member opinions with this change back as well as the number of carts that may be needed when reopening after the 2023 major greens renovations.

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Staff Reports:

Golf Course Maintenance:

- Chris reported on staffing at this time, noting that we are down a couple of people and he is working to try and hire additional staff.
- The new Sub Air system for the putting green is being installed and hopes to be up and running in the next week.
- The first aerification of the summer is coming up and the second one will be the week after. It was noted that this is necessary for the staff goals to continue to provide the same great product as previous years and to utilize the dry season for best results.

Marketing Report:

- It was reported that membership is at 219 with 2 resignations from members relocating since last month's meeting. The summer program is in full swing with 82 people already signed up. Some summer programs look like they may be full time member candidates so staff is feeling positive about these numbers.
- There was discussion on the current status of the search for Janice's replacement.
- It was reported that we had our first summer tournament the weekend prior to the meeting with another coming up. There is also one confirmed tournament in June. There was discussion on how it is determined what tournaments to accept with minimizing member displacement as one of the larger factors.

Pro Shop:

- The Prop Shop reported that staffing outside is starting to get better with two new outside cart attendants and some other staff members coming back from school. There was discussion on Jack working on scheduling and becoming the "supervisor" for the outside staff going well.
- The reciprocal list is out for this summer. It was reported on that the rates for some clubs have gone up this year compared to others. There was also discussion on the clubs that will be giving Waterlefe members special rates next year during closures and working with clubs for tee times for member groups.
- There was committee discussion on the plans for membership when closed for renovations and how the club may plan to gain new members and dues when reopening.
- Junior camp sign up is open with 12 kids signed up so far. The club plans to begin advertising this to the public and expects to have a similar number of kids as last year.

Grille Room:

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- The Grille Room hosted the WWGA Member Guest event and semiannual meeting in April with a lot of positive feedback.
- The Grille Room is also continuing to work on the food for upcoming tournament after having a recent one. It was noted that the food has been a huge hit and received well by member and public tournaments.
- Staffing for the Grille Room has been staying consistent and is happy to welcome back an additional staff member for the summer.

Fact Finding Subcommittee:

- Fact Finding Committee is currently working on the search for Janice's position.

Operations Subcommittee:

- No Report.

Communications:

- The video explaining next year's renovations is finished up and will be sent out shortly once the communication has been finalized. This will be the first of many communications to go out regarding the major greens renovations.

WMGA:

- The WMGA reported that they have had recent board meetings to work on finalizing the events for next year.

WWGA:

- The WWGA they had their semi-annual meeting and elections. They have also adjusted their calendar year to have their year start in Jan and end in Dec. The WWGA is also working on finalizing their events for next year and is happy to report that with the course closing in April they will still be able to have the same number of events as this year.

Liaison Comments:

- No Report.

Ajournment:

- T. Maddaloni motioned for adjournment; T. Cole seconded. It was moved to adjourn the meeting @ 1:35PM.